"I was truly amazed by the effectiveness and efficiency of the process. The work and scheduling were both perfect. I am thoroughly impressed by Aspen Exteriors."

Don R. Leary Sr.

Aspen exceeded our expectations, and we’re very satisfied with the results. Our roof looks beautiful, and even though we’ve only had it for a day, we’ve already had quite a few compliments on it. We are very pleased with the service we received from Aspen Exteriors, Inc.

Brian and Karla McNallan

Aspen Exteriors has been my roofing contractor for four years. They have done hundreds of roofs for me in that time. Their quality and workmanship is second to none! I would recommend them to anyone who needs roofing work done on their home.

Chad Donnay, Vice President – Donnay Homes, Inc.
Simple. We are a company devoted to exceeding expectations. Aspen Exteriors®, Inc. is one of the largest and most reputable storm damage restoration companies in the country. We specialize in roofing and storm damage restoration. At Aspen Exteriors®, Inc. we take special care in making your home exterior remodeling project run as smoothly as possible. Aspen Exteriors® is a company you can trust with all of your exterior and storm damage needs. At Aspen Exteriors® we like to think of ourselves as neighbors helping neighbors. Whether you are planning a home exterior remodeling project or repairing storm damage, we encourage you to protect your largest investment by choosing Aspen Exteriors®, Inc.

### Company Comparison Checklist

<table>
<thead>
<tr>
<th>Credentials/Experience</th>
<th>Aspen #1</th>
<th>Option #2</th>
<th>Option #3</th>
</tr>
</thead>
<tbody>
<tr>
<td>Licensed General Contractor (multiple states)</td>
<td>✔️</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Incorporated Business (14+ years)</td>
<td>✔️</td>
<td></td>
<td></td>
</tr>
<tr>
<td>$2 Million Dollar Liability Insurance Policy</td>
<td>✔️</td>
<td></td>
<td></td>
</tr>
<tr>
<td>$500,000 Workers’ Compensation Policy</td>
<td>✔️</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Nationally Ranked Company (Top 200 Contractor – QR Magazine)</td>
<td>✔️</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Nationally Ranked Company (U.S Fastest-Growing Companies – Inc. Magazine)</td>
<td>✔️</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Member of the BBB Reliability Program</td>
<td>✔️</td>
<td></td>
<td></td>
</tr>
<tr>
<td>BBB “A+” Rating</td>
<td>✔️</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Angie’s List “A” Rating</td>
<td>✔️</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Member of the United States Chamber of Commerce</td>
<td>✔️</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Member of NARI (Nat’l Association of the Remodeling Industry)</td>
<td>✔️</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Certified IKO Shield Pro Plus Contractor</td>
<td>✔️</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Certified Tamko® Pro Contractor</td>
<td>✔️</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Certified GAF Roofing Installer</td>
<td>✔️</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Preferred Contractor - Owens Corning®</td>
<td>✔️</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Preferred Contractor - First Choice® Repair Program</td>
<td>✔️</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Preferred Contractor - Crawford Contractor Connection® (CCC)</td>
<td>✔️</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Preferred Contractor - Sears® Installation Program</td>
<td>✔️</td>
<td></td>
<td></td>
</tr>
<tr>
<td>LIFETIME Limited Warranty (Available)</td>
<td>✔️</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Charitable Partnership - Feed My Starving Children (FMSC)</td>
<td>✔️</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Thousands of References (Residential and Commercial)</td>
<td>✔️</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Company Information:

- National Storm Damage Restoration Contractor
- Unmatched Workmanship and Lifetime Warranty
- All Major Credit Cards Accepted
- Thousands of References
- Quality Products and Affordable Prices
- 50 Years Combined Experience
- Local/Family Owned
- Personalized Service
- Financing Available
## Top 200 Remodelers

<table>
<thead>
<tr>
<th>Rank</th>
<th>Company Name</th>
<th>City</th>
<th>State</th>
<th>2017 Gross Revenue</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Exovations</td>
<td>Cumming</td>
<td>Ga.</td>
<td>$13,496,184</td>
</tr>
<tr>
<td>2</td>
<td>Weather Tight Corporation</td>
<td>St. Louis</td>
<td>Mo.</td>
<td>$13,423,838</td>
</tr>
<tr>
<td>3</td>
<td>Elite Remodeling Group</td>
<td>Santa Barbara</td>
<td>Calif.</td>
<td>$13,214,129</td>
</tr>
<tr>
<td>4</td>
<td>Exovations</td>
<td>Los Gatos</td>
<td>Calif.</td>
<td>$13,152,075</td>
</tr>
<tr>
<td>5</td>
<td>Royal Roofing</td>
<td>Kansas City</td>
<td>Kan.</td>
<td>$13,129,140</td>
</tr>
<tr>
<td>6</td>
<td>Jericho Home Improvement</td>
<td>Rocklin</td>
<td>Calif.</td>
<td>$13,116,605</td>
</tr>
<tr>
<td>7</td>
<td>Windows and Carpet</td>
<td>Lewisberry</td>
<td>Pa.</td>
<td>$13,101,927</td>
</tr>
<tr>
<td>8</td>
<td>Mosby Building Arts</td>
<td>Andover</td>
<td>Minn.</td>
<td>$13,085,000</td>
</tr>
<tr>
<td>9</td>
<td>State Roofing, Inc.</td>
<td>Andover</td>
<td>Minn.</td>
<td>$13,074,982</td>
</tr>
<tr>
<td>10</td>
<td>West Allis Roofing</td>
<td>West Allis</td>
<td>Wis.</td>
<td>$13,062,500</td>
</tr>
<tr>
<td>11</td>
<td>Exovations</td>
<td>Miami</td>
<td>Fl.</td>
<td>$13,055,500</td>
</tr>
<tr>
<td>12</td>
<td>Exovations</td>
<td>Santa Clara</td>
<td>Calif.</td>
<td>$13,035,000</td>
</tr>
<tr>
<td>13</td>
<td>Exovations</td>
<td>Andover</td>
<td>Minn.</td>
<td>$13,025,000</td>
</tr>
<tr>
<td>14</td>
<td>Exovations</td>
<td>Andover</td>
<td>Minn.</td>
<td>$13,012,500</td>
</tr>
<tr>
<td>15</td>
<td>Exovations</td>
<td>Andover</td>
<td>Minn.</td>
<td>$13,000,000</td>
</tr>
<tr>
<td>16</td>
<td>Exovations</td>
<td>Andover</td>
<td>Minn.</td>
<td>$12,987,500</td>
</tr>
<tr>
<td>17</td>
<td>Exovations</td>
<td>Andover</td>
<td>Minn.</td>
<td>$12,975,000</td>
</tr>
</tbody>
</table>

**Qualifications:**
- Proven track record of success
- Strong financial performance
- Expertise in specific market segments

**MEMBERSHIPS:**
- NAHB
- BBB
- NARI
- NKBA
- AIA

**PROFESSIONAL CERTIFICATIONS:**
- USGBC
- LEED® AP
- NCARB

**BUSINESS NETWORKS:**
- Overall higher volume of leads for new business
- Better sales strategy
- Increased throughput without adding more overhead

**TOP OPPORTUNITY IN 2018:**
- Higher demand for bigger projects, over $5,000 each
- Greater focus on social media, new CRM systems
- Improved net margins

**BUSINESS REPUTATION:**
- Increased customer satisfaction
- Strong community involvement

**SERVICE AREA:**
- Greater focus on service area
- Expanded market reach

**REVENUE:**
- Improvement/replacement 33% NAHB, BBB
- Design/build remodeler 94% NARI, NAHB
- Kitchen & bath 85% BBB
- Insurance restoration 23% BBB
- Other 90% BBB

**MARKETING:**
- Increased internet marketing
- Increased effectiveness with new CRM systems
- Increased sales strategy
- Increased net margins

**EMPLOYEES % REVENUE:**
- Overall higher volume of leads for new business
- Better recruiting and hiring
Through Aspen Exteriors’ donation and volunteer efforts, we are helping to feed starving children around the world.

Aspen Exteriors will donate a portion of the proceeds from YOUR project to FEED MY STARVING CHILDREN.

On average, 1 PROJECT will feed 1 CHILD, every single day, for 1 YEAR!
Fact Sheet

"The generous will themselves be blessed, for they share their food with the poor." Proverbs 22:9

Who is FMSC?

Founded in 1987, Feed My Starving Children is a Christian nonprofit that provides nutritionally complete meals for starving, malnourished and hungry people. The prepackaged dry meals – costing less than a quarter each to make – are funded and assembled by donor-volunteers in the United States. Our in-country partners use the food to prevent starvation and curb malnourishment in children and families worldwide. FMSC food has reached more than 70 countries in our history.

DONATIONS Are Given

VOLUNTEERS Pack Food

CHILDREN Are Fed

Turn Hunger into Hope with Your Own Two Hands

NATIONAL HEADQUARTERS | 401 93RD AVE. NW | COON RAPIDS, MN 55433 | 763.504.2919 | FMSC.ORG
Q) Is Aspen Exteriors®, Inc. licensed and insured?
A) Yes, we are both licensed and insured. Aspen is licensed and insured in multiple states. Refer to aspenexteriors.com for a list of those states. (We can supply you with a copy of our license and/or insurance at your request.)

Q) Will Aspen Exteriors®, Inc. work with all insurance companies?
A) Yes, we will work with all insurance companies to make sure that you are treated fairly. We have been recommended by several major insurance companies.

Q) Is my insurance deductible all I have to pay in order to receive a new roof?
A) We will do everything in our power to get your roof replaced at no charge to you other than your insurance deductible! (Generally $1,000)

Q) How long will it take before the work will actually begin?
A) Work usually begins approximately three-five weeks following the collection of your insurance company paperwork and down payment.

Q) Once work begins, how long does the construction process take?
A) Roofs typically take only one day to complete. However, the weather and size of your roof can slightly delay the one day completion. In the event that a project takes more than one day to complete, our crews take special care to ensure that all exposed areas are protected from the elements.

Q) Am I limited to using the products that Aspen Exteriors® carries?
A) Aspen Exteriors® specializes in GAF & TAMCO roofing products. Aspen Exteriors® carries these products because we feel these are the best products available in today’s market. However, you are NOT limited to these products. For example, if your insurance company agrees to replace your roof, they will pay for an equivalent roof in style and quality. You may choose any product(s) you desire, as long as it is equivalent to what you currently have on your house.

Q) Is Aspen Exteriors®, Inc. family owned and operated?
A) We are, in fact, a family owned and operated company. Many of our customers have had experiences with large corporate firms or out of town contractors that provided poor public relations, leaving their customers without help. That won’t happen with Aspen Exteriors®. We think of ourselves as neighbors helping neighbors, and we look forward to serving you.
Storm Damage? We can help!

We are a licensed general contractor and service multiple states throughout the U.S.

If your house has been sufficiently damaged by wind or hail, you will receive a NEW ROOF at NO CHARGE other than your insurance deductible!!

- We specialize in storm damage restoration.
- Unlike other companies, we will take you step by step through the entire insurance process. From the filing of your claim to the finished exterior renovations, your experience will be worry free!!
- Licensed and Insured
- Member of the Better Business Bureau (BBB).
- Member of the U.S. Chamber of Commerce.

GAF, OC & Tamco® preferred contractor.
Nationally Ranked Top 200 company.
Aspen Exteriors will pursue a damage restoration project with any and all insurance companies.
Make sure you choose a reputable contractor. Visit www.AspenExteriors.com to view our experience and credentials.

Due to the high volume of homes that will need to have roof replacement it is crucial that you select your contractor immediately!!

CALL TODAY FOR A FREE HAIL INSPECTION AND/OR ESTIMATE.
THERE IS NO OBLIGATION!

1-866-68-ASPEN
# Warranty Comparison Guide

## Workmanship Coverage*

<table>
<thead>
<tr>
<th></th>
<th>Gold Warranty</th>
<th>Platinum Warranty</th>
<th>Diamond Warranty</th>
</tr>
</thead>
<tbody>
<tr>
<td>100% coverage period</td>
<td>5 yrs. (Typical coverage offered by contractor)</td>
<td>10 yrs.</td>
<td>Lifetime</td>
</tr>
<tr>
<td>Misapplication of construction materials and accessories covered?</td>
<td>5 yrs. (Typical coverage offered by contractor)</td>
<td>10 yrs.</td>
<td>Lifetime</td>
</tr>
<tr>
<td>Misapplication of flashings covered?</td>
<td>5 yrs. (Typical coverage offered by contractor)</td>
<td>10 yrs.</td>
<td>Lifetime</td>
</tr>
</tbody>
</table>

## Peace of mind*

<table>
<thead>
<tr>
<th></th>
<th>Gold Warranty</th>
<th>Platinum Warranty</th>
<th>Diamond Warranty</th>
</tr>
</thead>
<tbody>
<tr>
<td>Contractor certified?</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Cost of installation labor included?</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Cost of installation materials included?</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Tear-off costs included? (when necessary)</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Disposal costs included? (when necessary)</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
</tr>
<tr>
<td>Permitting costs included (when necessary)</td>
<td>Yes</td>
<td>Yes</td>
<td>Yes</td>
</tr>
</tbody>
</table>

## Price*

<table>
<thead>
<tr>
<th></th>
<th>Gold Warranty</th>
<th>Platinum Warranty</th>
<th>Diamond Warranty</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Free</td>
<td>$500</td>
<td>$1,000</td>
</tr>
</tbody>
</table>

*Also note:

- The word “Lifetime” means as long as the original owner owns the property where the construction materials are installed.
- All warranties are non-transferable.
- Warranty does NOT cover material defects.
August 20, 2012

Dear Joe,

On behalf of the Hunters Wood Townhome Association in Apple Valley, MN, I would like to thank you for the superb roofing job Aspen Exteriors recently completed there. I have had very good feedback from residents and board members. Those individuals have said that the finished product looks terrific. They also commented on the expediency with which your crews worked. In fact, one of the board members asked for contact information for Bruce Stafford, the salesman for the project, because he has a friend on the board of directors of a different association that is looking for new roofs.

Personally, I appreciated Bruce’s availability for the small handful of corrections that were phoned in by owners, such as heat tape that needed to be adjusted back after the roofs were done. Whatever the issue was, Bruce was quick to get a crew member to address it.

Thank you again on behalf of Hunters Wood Townhome Association!

Sincerely,
Matt O’Brien, Property Manager

Leslie R. Fischet
Owner, Teddy Bear Management LLP
Call 763-434-3687 or 1-866-68ASPEN www.aspenexteriors.com

Commercial Projects

Oakdale Apartments – 2807, 2808, 2817, 2818, 2820 Euclid Avenue, Anoka
Roof

Oakdale Apartments – 2807, 2808, 2817, 2818, 2820 Euclid Avenue, Anoka
Roof

Ponddale Apartments – 10630, 10650, 10680 Tamarack Street, Coon Rapids
Roof

Ponddale Apartments – 10630, 10650, 10680 Tamarack Street, Coon Rapids
Roof

Epiphany Pines Senior Housing – 1800 111th Avenue NW, Coon Rapids
Roof

Epiphany Pines Senior Housing – 1800 111th Avenue NW, Coon Rapids
Roof
April 28, 2008

Dear Aspen Roofing:

I want to write on behalf of myself and my Congregation, Faith Lutheran, here in Isanti, MN. Thank you so much for the beautiful job you did with our roofing project this last year! In addition, I want to express our gratefulness with all the work you just finished in helping us repair an area of work that was not part of your original project with us.

Both of your crew worked so hard and respectfully during both projects, and we were all amazed at the quality and speed of the project completions.

This letter is to specifically thank you for donating your time and materials and workers for this most recent roof repair. I know that the total cost was estimated to be at $5500. Your generosity has been such a blessing for our congregation!

We wish you the best in the coming year! Thank you again for your generosity!

In Christ,

Rev. Valerie Brown-Greenly
Pastor: Faith Lutheran Church

Faith Lutheran Church – 109 2nd Avenue N. Isanti
Roof

Grace Lutheran Church – 301 E. Forest Street, Mora
Roof

Immanuel Luthuran Church – 2088 Highway 70, Mora
Roof

Immanuel Baptist Church – 3620 E. 26th Street, Minneapolis
Roof

Call 763-434-3687 or 1-866-68ASPEN
www.aspenexteriors.com
“We have provided these commercial project pictures to show potential customers the magnitude of projects that Aspen can perform. Many companies claim to be reputable, reliable, professional, efficient, timely, dependable, and honest. Although many companies claim to be these things, Aspen Exteriors® can actually deliver them! Just ask thousands of homeowners, home builders, hotel owners, apartment complexes, management companies, churches, senior housing complexes, assisted living centers, daycare centers, etc. All of these homeowners and organizations put their faith and trust in Aspen Exteriors®. They knew exactly what to expect when they hired Aspen Exteriors®, and that is simply exceeded expectations. When it comes to exterior construction and/or storm damage restoration, Aspen Exteriors® is second to none. We look forward to serving you.”

Joseph M. Jelinek – Owner Aspen Exteriors®, Inc.
This letter of recommendation comes after the fine service you provided when we had our roof replaced on September 16. We were extremely pleased in dealing with you and your company in many ways:

- Timeliness of estimate and actual work done
- Competitive cost
- Dumpster delivered and picked up in a timely manner and as promised
- Quality of work was superior. The whole project was finished in one day. This included spray-painting of vents on the roof, where necessary
- Workers were helpful and courteous
- Clean-up was done in a timely manner, and done very well

We highly recommend Aspen Exteriors, Inc. Thank you for a job well done. Sincerely,

Carl and Nancy Larson

This may be informal, but we want to go on record with positive feedback for Aspen Exteriors. Their customer service was superb, and the work was professionally and expertly done. The work was on schedule and completed as promised, and the price was great. I would encourage others to use Aspen, and in fact, have already recommended them to a friend who also used them. Thanks again,

Susan Jaux

In the middle of July, Aspen Exteriors was hired to re-roof my house, put on new siding, paint the fascia, and put new screens on my three-season porch. The crew came at 7:45 AM and started removing the old shingles. They did a very neat job and were also very polite. By 8:15 PM, all the old shingles were off and the new shingles put back on and everything cleaned up. They provided the same professionalism and efficiency with the siding, painting and new screens. I recommend Aspen Exteriors to everyone I talk to.

Vickie Mealey

This is the first time I have written a letter for or against any company or service. I recently had the misfortune of needing my roof replaced due to hail damage. I contacted two companies to check the roof; the other company will not be mentioned. The company I will mention is Aspen Exteriors, Inc. The sales person who came to my home was well informed. He took me through the whole process of what would happen. He measured my roof, showed me the damaged areas and explained in detail what would be done. I was truly amazed by the effectiveness and efficiency of the process. The work and scheduling were both perfect. The crew on the job was very neat and kept the job site clean. They were always pleasant and answered all my questions in full detail. I am thoroughly impressed by Aspen Exteriors. Thank you for your time.

Don R. Leary Sr.

We're very pleased with our new roof. The job was done in a timely manner, and the crew did a great job cleaning up the job site.

Susan Merwin

I just had my roof shingled by Aspen Exteriors of Anoka, MN and I am very satisfied with the work. I would recommend them to anyone. They were there the day they said they would be, and my roof was completed in only one day as promised.

Mrs. Carolyn Wickfield

I am writing in regards to the roofing job we had done by Aspen Exteriors, Inc. We are very pleased with their work. They were very considerate and neat at getting the job done. They left the yard nice and clean, leaving us very little to clean up. We highly recommend this company for a job well done.

Lillian Carda

Aspen Exteriors did a great job from start to finish. When they completed our project, we then hired them to re-roof my mother’s house, who is 89 years old. From the sales rep to the laborers, they were thoughtful, kind, and a pleasure to work with. Both projects turned out beautiful. I would recommend them to anyone.

Donna L. VanVought

This letter is written in regards to Aspen Exteriors, Inc. We are homeowners who are in the process of building an addition on our house. Brian McNallan, (the homeowner), is doing the majority of the work. However, when it came to roofing, he didn’t want to tackle that. We contacted Aspen as we had heard of their excellent reputation. They certainly lived up to it! Aspen laborers arrived on site promptly and began working immediately. They worked quickly and neatly. We didn’t have a dumpster available, so Aspen took the initiative to place the debris under an anchored tarp. This kept the debris in place and kept the construction site clean. Aspen completed the job in just one day. The owner of the company visited the site and asked if we had any questions. He was professional and courteous. We wanted to tip him, but he refused, stating that it was a pleasure to serve us. We would highly recommend Aspen Exteriors, Inc. to family and friends. We would gladly use them again. Aspen exceeded our expectations, and we’re very satisfied with the results. Our roof looks beautiful, and even though we’ve only had it for a day, we’ve already had quite a few compliments on it. We are very pleased with the service we received from Aspen Exteriors, Inc.

Brian and Karla McNallan

It felt great that Aspen Exteriors, an expert in roofing, represented us, the home owners. Joe handled everything from beginning to the end. The crew that installed the roof was polite and very busy. They cleaned the area throughout and at the end of each day. (The complete project took less than two days). The shrubs around the house were unharmed as well as the landscaping. Excellent job.

Mike Emmerson

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Corporate Headquarters: 14245 St. Francis Blvd., Suite #101 Ramsey, MN 55303
Mailing address: PO Box 48906 Coon Rapids, MN 55448-0906
Office: 763-434-3687 • Fax: 763-434-5671
Toll Free: 1-866-68ASPEN • www.aspenexteriors.com
License # BC322251